

BID PROPOSAL

Medco Supply

Net 30

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RETURN BID PROPOSAL WITH YOUR BID
NOR-CAL SCHOOLS JOINT POWERS ASSOCIATION
List "1A", "1B", "1C", "1D", "2", "3", "4", "5", and "6"

TO: Nor-Cal Schools JPA
c/o Twin Rivers Unified School District
Purchasing Services
3222 Winona Way, 2nd Floor
North Highlands, CA 95660

FOR: Certain Paper, Instructional, Physical Education, Janitorial, Food Service, Bulbs,
First Aid Supply, and Miscellaneous Items
Items as further described on the attached commodity bid lists.

WE THE UNDERSIGNED HAVE STATED on the attached forms, which are made a part hereof, the prices and quantities at which we hereby agree to furnish and deliver the requested items according to the Notice to Bidders, this Bid Proposal form, Instructions to Bidders and General Conditions (hereinafter "Bid Documents"). By signing this Bid Proposal form, we hereby agree to comply with all Bid Documents which are hereby incorporated by reference as if fully setout herein.

All prices listed are **F.O.B. DESTINATION** as indicated in the General Conditions.

Prices quoted shall not include State or Local Sales Taxes or Federal Excise Taxes.

Bidders shall include below in both words and numbers the amount of discount offered for prompt payment, which shall be defined as payment within thirty (30) days from the later of delivery or invoicing ("Prompt Payment"). Discount terms for such prompt payment will be considered as part of the overall bid in evaluating offers to determine the successful bidder for award of the resulting contract.

We hereby offer the following discount for Prompt Payment:

_____ percent (0 %) discount in payment in _____ () days of receipt of invoice.

If no Prompt Payment discount is offered, enter Zero (0%) above.

AFTER EACH COMMODITY GROUP BIDDERS MUST SELECT ONE OPTION AND INDICATE MINIMUM DOLLAR AMOUNT FOR FUTURE ORDERS.

WHEN NO OPTION IS SELECTED, AND NO MINIMUM DOLLAR AMOUNT IS INDICATED, THE NOR-CAL SCHOOLS JPA WILL SELECT OPTION #1, AND THERE WILL BE NO MINIMUM DOLLAR AMOUNT REQUIRED FOR FUTURE ORDERS.

NOTE: THE NOR-CAL SCHOOLS JPA RESERVES THE RIGHT TO AWARD CONTRACTS BASED ON ONE, ALL, OR ANY COMBINATION OF THE FOLLOWING OPTIONS. BIDS FOR EACH OPTION WILL BE EVALUATED INDEPENDENTLY OF THE OTHER OPTIONS.

OPTION 1 - All prices quoted shall be effective for a period of **One (1) year** from **May 2, 2014, through April 30, 2015**. Additional orders will be accepted by the vendor and deliveries made to the listed participating members. Under Option 1, the successful Bidder shall accept individual orders from Nor-Cal Schools JPA agencies under the terms and conditions of the Bid Documents throughout the one-year period. **All orders will be F.O.B. DESTINATION**. If the Seller chooses to indicate a minimum dollar amount in the bid, the Agency and Seller may negotiate shipping charges for orders under the minimum order amount.

OPTION 2 - All prices quoted shall be effective for a period of **Six (6) months** from **May 2, 2014 through November 2, 2014**. Under Option 2, the successful Bidder shall accept individual orders from Nor-Cal Schools JPA agencies under the terms and conditions of the Bid Documents throughout the six-month period. All orders will be **F.O.B. DESTINATION**. If the Seller chooses to indicate a minimum dollar amount in the bid, the Agency and Seller may negotiate shipping charges for orders under the minimum order amount.

OPTION 3 - All quoted prices shall be effective for a delivery by **July 30, 2014** and shall be offered for a one-time purchase by each Nor-Cal Schools JPA agency under the terms and conditions of the Bid Documents. All orders will be **F.O.B. DESTINATION**.

OPTIONAL AGGREGATE BIDS:

In order to provide the maximum flexibility to the Nor-Cal Schools JPA members and to meet the needs of the diverse requirements of their school districts, the Office, Instructional, and Custodial Supply, Bidders are encouraged to list the minimum percentage off the list price of their catalogued items not covered in the specifications of this bulk bid. Award of the bulk bid will not be affected by the Bidder's response or non-response to the Aggregate bids. Discounts offered will be included as information to the Nor-Cal Schools JPA members from all responsible Bidders.

As the originator and author of this bid document, the Nor-Cal Schools JPA encourages qualified vendors to list the products represented in the final award of this bid and the Aggregates offered, on their Internet sites, for the use of Nor-Cal Schools JPA members.

AGGREGATE I – Office and Instructional Supplies

List the percentage off the list price of catalogue items not listed in the bulk bid specifications and offered to the Nor-Cal Schools JPA members through **April 30, 2015**. **All pricing should include shipping and handling.**

<u>Drop Ship:</u>	<u>% Discount:</u>	<u>Minimum \$ Amounts:</u>
<u>One District Location:</u>	<u>* NO Bid</u>	_____
<u>Multiple School Site Locations:</u>	<u>* NO Bid</u>	_____

AGGREGATE II – Custodial Supplies

List the percentage off the list price of catalogue items not listed in the bulk bid specifications and offered to the Nor-Cal Schools JPA members through **April 30, 2015**. **All pricing should include shipping and handling.**

<u>Drop Ship:</u>	<u>% Discount:</u>	<u>Minimum \$ Amounts:</u>
<u>One District Location:</u>	<u>* NO Bid.</u>	_____
<u>Multiple School Site Locations:</u>	<u>* NO Bid</u>	_____

AGGREGATE III – Art Supplies

List the percentage off the list price of catalogue items not listed in the bulk bid specifications and offered to the Nor-Cal Schools JPA members through April 30, 2015. All pricing should include shipping and handling.

<u>Drop Ship:</u>	<u>% Discount:</u>	<u>Minimum \$ Amounts:</u>
<u>One District Location:</u>	<u>* NO Bid.</u>	<u>_____</u>
<u>Multiple School Site Locations:</u>	<u>* NO Bid</u>	<u>_____</u>

AGGREGATE IV – Athletic Supplies

List the percentage off the list price of catalogue items not listed in the bulk bid specifications and offered to the Nor-Cal Schools JPA members through April 30, 2015. All pricing should include shipping and handling.

<u>Drop Ship:</u>	<u>% Discount:</u>	<u>Minimum \$ Amounts:</u>	} See attached letter
<u>One District Location:</u>	<u>0.1870</u>	<u>Ø</u>	
<u>Multiple School Site Locations:</u>	<u>0.1870</u>	<u>Ø</u>	

AGGREGATE V – Health Supplies

List the percentage off the list price of catalogue items not listed in the bulk bid specifications and offered to the Nor-Cal Schools JPA members through April 30, 2015. All pricing should include shipping and handling.

<u>Drop Ship:</u>	<u>% Discount:</u>	<u>Minimum \$ Amounts:</u>	} See attached letter
<u>One District Location:</u>	<u>0.1870</u>	<u>Ø</u>	
<u>Multiple School Site Locations:</u>	<u>0.1870</u>	<u>Ø</u>	

AGGREGATE VI – Miscellaneous Supplies

List the percentage off the list price of catalogue items not listed in the bulk bid specifications and offered to the Nor-Cal Schools JPA members through April 30, 2015. All pricing should include shipping and handling.

<u>Drop Ship:</u>	<u>% Discount:</u>	<u>Minimum \$ Amounts:</u>	} See attached letter
<u>One District Location:</u>	<u>0.1870</u>	<u>Ø</u>	
<u>Multiple School Site Locations:</u>	<u>0.1870</u>	<u>Ø</u>	

The Bidder is a corporation , partnership , sole proprietorship .

I, the below-indicated Bidder, declare under penalty of perjury that the information provided and the representations made in this bid are true and correct.

[NOTE: If Bidder is a corporation, the legal name of the corporation shall be set forth below together with the signature of authorized officers or agents and the document shall bear the corporate seal; if Bidder is a partnership, the true name of the firm shall be set forth below, together with the signature of the partner or partners authorized to sign contracts on behalf of the partnership; and if Bidder is an individual, his/her signature shall be placed below.]

The Bidder is a business organized and existing under the laws of the State of New York.
Federal I.D. Number 20-4590834.

FIRM NAME: Medco Supply Company DATED: _____

ADDRESS: 500 Fullmore Ave. Tonawanda NY 14150
STREET, CITY, STATE AND ZIP CODE:

SIGNATURE: Ann Sciandra

TYPED OR PRINTED NAME AND TITLE:

Ann Sciandra Bid Coordinator

TELEPHONE NUMBER: (716) 807.3013 FAX NUMBER: (800) 222.1934

E-MAIL ADDRESS: Ann.Sciandra@pattersonmedical.com

Contact information for Customer Service after orders are submitted:

Contact Name: N/A

Telephone Number: 800.556.3326

NOR-CAL SCHOOLS JOINT POWER ASSOCIATION
C/O TWIN RIVERS UNIFIED SCHOOL DISTRICT

NONCOLLUSION AFFIDAVIT TO BE EXECUTED BY BIDDER
AND SUBMITTED WITH BID

Ann Scandria being first duly sworn, deposes and says that he or she is Bid Coordinator
(Title of Officer)
of medco Supply Company
(Firm Name) the

party making the foregoing bid that the bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the bid is genuine and no collusive or sham; that the Bidder has not directly or indirectly induced or solicited any other Bidder to put in a false or sham bid, and has not directly or indirectly colluded, conspired, connived, or agreed with any Bidder or anyone else to put in a sham bid, or that anyone shall refrain from bidding; that the Bidder has not in any manner, directly or indirectly sought by agreement, communication, or conference with anyone to fix the bid price of the Bidder or any other Bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other Bidder, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the bid are true; and, further, that the Bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

Signature:

Ann Scandria

Typed or Printed Name:

Ann Scandria

Company Name:

medco Supply Company

Address:

500 Fulmore Ave.

City, State and Zip Code:

Tonawanda NY 14150

DATE:

feb. 21 2014



BID # 100370828

BID CODE – BB4

Pricing:

*Materials and Supplies – 18%

*Equipment (Capital) and Furniture – 15% (Liftgate, inside delivery, and installation charges may apply.)

*Tape – 12%

*Athletic Trainers Bags – 12%

(Exceptions include: Gatorade, RX Items, Vectra Genesis, & Gameready. ice machines, whirlpools, AEDs, and rehydration items to be quoted on an as needed basis.)

F.O.B. Destination: (note exception)

For orders over \$90.00, all items are quoted F.O.B. Destination via UPS Ground or motor freights (common carrier) truck orders.

EXCEPTION: Capital items may incur liftgate, inside delivery, or installation charges. Certain other items may incur FAA required hazardous material fee of \$25.00.

Minimum Orders:

There is no minimum order.

Billing Terms:

Net 30 days

Custom orders:

Some items on your order may be color and/or size specific. Please indicate on your order which size and/or color you desire when placing orders for tables, stools, cabinets, equipment, etc... Custom orders are non returnable.

Sincerely,

A handwritten signature in cursive script that reads "Paul DeMartinis".

Paul DeMartinis
Director of Sales Operations



500 Fillmore Avenue
Tonawanda NY 14150
Phone 800-556-3326
Fax 800-222-1934

BID NUMBER: 100370828
CUSTOMER NUMBER: 13516641

TWIN RIVERS UNIFIED SCHOOL DIST RICT
3222 WINONA WAY
NORTH HIGHLANDS, CA 95660-5523

Thank you for allowing Medco Supply Company the opportunity to bid on your company's needs.

IN ORDER TO RECEIVE YOUR QUOTED PRICES, THE FOLLOWING TERMS AND CONDITIONS APPLY TO YOUR BID:

EXPIRATION DATE: April 30, 2015
Terms: Net 30 Days.

1.) WITH YOUR ORDER YOU MUST FURNISH Medco Supply Company WITH THE FOLLOWING INFORMATION:

Medco Supply Company Bid Number: 100370828
Ship-to address if it is different than bill-to.

- 2.) Shipping and delivery instructions must be specified on the purchase order. Lift gate and inside delivery service may incur additional charges. Please call for quotation.
- 3.) Some items on your bid are color and size specific. Please indicate on your order which size and/or what color you require. Please include shipping instructions on the purchase order.
- 4.) Orders, if returned, are subject to the manufacturer's restocking fee and return freight charges.
- 5.) When signing for delivery, any damage, shortages, & discrepancies MUST be marked as such on shipping documents and reported immediately to our customer service department. Failure to report any discrepancies to our customer service department within 30 days voids any guarantees, implied or written. Medco cannot be responsible for any discrepancies not reported within 30 days.
- 6.) All orders must ship & bill prior to expiration date of bid/contract.

Please furnish us a summary of bid results.

If you have any questions concerning our bid, please direct them to **Ann Sciandra** at (800)556-3326. Thank you again for allowing Medco Supply Company the opportunity to serve you.

Sincerely,

Medco Sports Medicine & School First Aid

Bid Number 100370828

Sales Rep AARON J. MILLER



Company Name TWIN RIVERS UNIFIED SCHOOL DISTRICT

Prepared By ASBELLA

500 Fillmore Avenue
Tonawanda NY 14150
Phone 800-556-3326
Fax 800-222-1934

Customer Number 13516641
Address:
3222 WINONA WAY
NORTH HIGHLANDS, CA 95660-5523

916-286-3822

Item Number	Description	Page	Unit Price	Qty	Extended Price
31011M	SAFETY PINS #2 (1 1/2")/144	398	\$2.15	53	\$113.95
31025M	SAFETY PINS 2" BAG OF 144	398	\$1.53	63	\$96.39
264074	BATTERIES DURACELL 9V/EA *SOLD AS EACHES *\$18.12/BOX OF 12	398	\$1.51	588	\$887.88
264071	BATTERIES DURACELL AAA 4/PK *SOLD AS 4/PK *\$10.26/BOX OF 24	398	\$1.71	1578	\$2698.38
264070	BATTERIES DURACELL AA 4/PK *SOLD AS 4 PK *\$10.20/BOX OF 24	398	\$1.70	1980	\$3366.00
264072	BATTERIES DURACELL C /EA *SOLD AS EACHES *\$11.04/BOX OF 12	398	\$.92	756	\$695.52
264073	BATTERIES DURACELL D /EA *SOLD AS EACHES *\$12.60/BOX OF 12	398	\$1.05	1092	\$1146.60
12378	WHISTLE BRASS EA *SOLD AS EACHES *\$18.00/BOX OF 12	471	\$1.50	696	\$1044.00
265750	MTHGURD CRAMER YEL EA IND WRP	566	\$.43	200	\$86.00
65610	FACIAL TISSUE 30BX/CS	397	\$25.54	701	\$17903.54
262736	NIGHTHWK PF BLK NITRILE GLV M 50 GLOVES/BOX	404	\$5.67	3	\$17.01
262737	NIGHTHWK PF BLK NITRILE GLV L 50 GLOVES/BOX	404	\$5.67	25	\$141.75
262738	NIGHTHWK PF BLK NITRILE GLV XL 50 GLOVES/BOX	404	\$5.67	40	\$226.80
65140	MAXIGUARDS 4 INDIVID. WRAP 250	400	\$33.64	27	\$908.28
57013M	MAXI-THINS NAPKINS 250/CASE	400	\$31.75	16	\$508.00
261847	SHEER MINI STRIP 3/8" 100/BX	52	\$.73	3	\$2.19
317264	SOFT FLEX 3/4" BNDG 100/BOX	50	\$1.95	153	\$298.35
317265	SOFT FLEX 1"X3" BNDG 100/BOX	50	\$2.14	803	\$1718.42
261846	PLASTIC XLARGE 2"X4" 50/BX	53	\$2.20	203	\$446.60
317273	SOFT FLEX 1 1/2X2 PATCH 100/BX	50	\$3.30	102	\$336.60
317268	SOFT FLEX KNUCKLE BDG 100/BOX	50	\$3.41	27	\$92.07
261833	BUTTERFLY CLOSURES 3/8" 100/BX	55	\$1.71	1	\$1.71
556741	ROLLED GAUZE STR BDG 2" 12/BAG	35	\$5.33	19	\$101.27
35250	GAUZE PAD 2X2 ECON STRL 100/BO	39	\$2.84	31	\$88.04
35260	GAUZE PAD 3X3 ECON STRL/100 BO	39	\$3.56	21	\$74.76
35270	GAUZE PAD 4X4 ECON STRL/100 BO	39	\$5.70	100	\$570.00
30029M	TRIANGULAR BANDAGES/CASE OF 12	513	\$4.55	10	\$45.50
52055M	CROSSTEX TOWELS WHITE 500 PER	395	\$18.32	50	\$916.00

Bid Number 100370828

Sales Rep AARON J. MILLER



Company Name TWIN RIVERS UNIFIED SCHOOL DISTRICT

Prepared By ASBELLA

500 Fillmore Avenue
Tonawanda NY 14150
Phone 800-556-3326
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Customer Number 13516641
Address:
3222 WINONA WAY
NORTH HIGHLANDS, CA 95660-5523

916-286-3822

Item Number	Description	Page	Unit Price	Qty	Extended Price
43091C	REUSABLE CLD/HT PK 4"X10"/12	166	\$7.63	72	\$549.36
32200	COTTON TIP APPLIC NS 6"/100 PK		\$5.55	1	\$5.55
31015M	NON-STERILE BULK COTTON BALLS/	396	\$1.63	88	\$143.44
317542	ANTISEPTIC TOWELETTES/BX 100	93	\$1.95	20	\$39.00
	*SOLD PER BOX OF 10				
	*19.50/CASE OF 10 BOXES				
33901C	ISO ALCOHOL 70% CS(12 16OZ BTL	95	\$17.10	8	\$136.80
54001M	PHISODERM 6 OZ PMP-NORM TO DRY	101	\$3.68	60	\$220.80
	*SOLD BY EACHES				
	*\$44.16 PER CASE OF 12				
04220	TONGUE BLADES 6" X 3/4" BX/500		\$3.46	30	\$103.80
12390	TUF-SKIN SPRAY 10OZ	27	\$7.55	20	\$151.00
32042M	J&J ZONAS 1 1/2" POROUS TP/32	7	\$63.16	38	\$2400.08
92120	MEDCO FOAM UNDER WRAP TAN 48/CS	24	\$32.16	24	\$771.84
98909	3M MICROPOR TAPE 1"X10YD /12	23	\$7.88	11	\$86.68
49014M	TEMP-A-DOT THERMOMETERS/100	347	\$11.22	10	\$112.20
15603	FLEXIBLE TIP DIGITAL THERMOMET	345	\$3.97	6	\$23.82
263482	TIDI BRND DIG ORAL SHTHS 100'S	347	\$2.72	4	\$10.88
47300	SURE TEMP PROBE COVERS 250/BX	344	\$9.40	140	\$1316.00
267007	AURELIA PWDRFREE GLVS SM 100BX	406	\$4.99	180	\$898.20
267008	AURELIA PWDRFREE GLVS MD 100BX	406	\$4.99	830	\$4141.70
267009	AURELIA PWDRFREE GLVS LG 100BX	406	\$4.99	2600	\$12974.00
267010	AURELIA PWDRFREE GLVS XL 100BX	406	\$4.99	700	\$3493.00
269853	VINYL PWDR ANTIMICROBIAL GLV S	403	\$3.33	62	\$206.46
269854	VINYL PWDR ANTIMICROBIAL GLV M	403	\$3.33	82	\$273.06
269855	VINYL PWDR ANTIMICROBIAL GLV L	403	\$3.33	1	\$3.33
269856	VINYL PWD ANTIMICROBIAL GLV XL	403	\$3.33	1	\$3.33
268838	VINYL POWDER FREE GLOVES SMALL	402	\$3.11	250	\$777.50
268839	VINYL POWDER FREE GLOVES MED	402	\$3.11	2050	\$6375.50
268840	VINYL POWDER FREE GLOVES LARGE	402	\$3.11	2100	\$6531.00
268841	VINYL POWDER FREE GLOVES XL	402	\$3.11	850	\$2643.50
*CATALOG DISC	0 - 18% OFF CURRENT CATALOG		\$0.00	1	\$0.00
*SHIPPING	DISCOUNTED SHIPPING		\$5.95	0	\$0.00
	*FOR ORDER UNDER \$50.00				
	*FREE FOR ORDERS OVER				

Sub-Total	\$78918.44
Shp/Hnd	\$0.00
Tax	\$6313.48
Total	\$85231.92

* A copy of this bid must be attached to the PO when the order is placed for bid pricing to be honored.