



January 3, 2023

Catalog Discount Exclusions

School Health Corporation may offer special discounts to organizations meeting specific criteria. These discounts recognize existing or anticipated annual purchase volume and are intended for customers seeking a mutually beneficial relationship.

Historically, we have provided all our customers with common list prices. Thus, your discount will be based upon the same list price offered in our catalogs, websites, and other marketing publications.

Certain products are excluded from our blanket discounts due to various reasons including but not limited to manufacturer restrictions, special pricing already in place (sales or promotions), unknown shipping costs (due to weight or size variances), etc.

The following items in the 2020 School Nurse, Sports Health, EnableMart and all other Catalogs are excluded from a catalog discount:

- Medical Recordkeeping Software and other software products
- Injury tracking software
- Prescription (Rx) products
- Customized Kits
- Products denoted by Exclusive icon
- Gatorade products & Gatorade Performance Series products
- EnableMart Software
- Braille Paper
- Current “Special Promotion” items already offered at a discounted priced. School Health runs sales throughout the year. Our catalogs contain numerous promotions denoted by the Special Offer icon. Also, look for seasonal savings offered in our spring and Back-to-School flyers.

The following **capital equipment products** are excluded from your standard catalog discount. These items may require special setup, in-service education, and may have varying freight costs due to weight. Please call us for special discounts on these products. In some cases, the discount on these items may be greater than your standard discount:

- Furniture items and Appliances listed
- Vision and Hearing screening equipment
- Automated External Defibrillators (AED’s)
- Braille Embossers

To receive a detailed list of catalog discount exclusions by product number (SKU), or if you have any questions regarding this bid, please call us at (866)323-5465 or email bids@schoolhealth.com. If you require additional information or questions about placing orders from this bid, contact the Customer Care Department: (866)323-5465, fax (800)235-1305, or email orders@schoolhealth.com.

5600 Apollo Dr
Rolling Meadows, IL 6008
Toll Free 866-323-5465 Fax 800-235-1305



The following items are excluded from a catalog discount:

X15180-Aluminum Bowling Ramp	C28533-8' x 4' Climbing Wall Panel	X48174-Red 31" Battery Kiefer Pace Clock
18014-Health-o-Meter Beam Scale w/Wheels	C28534-8' x 20' Climbing Wall System No Mats	X48175-Red 31" Electric Kiefer Pace Clock
18041-Health-o-Meter Remote Display Scale	C28535-8' x 40' Climbing Wall System No Mats	X48176-Yellow 15" Battery Kiefer Pace Clock
18050-Health-o-Meter Digital Scale	C28536-10' x 4' Climbing Wall Panel	X48177-Yellow 31" Battery Kiefer Pace Clock
18224-TheraGun G2 Pro Package	C28537-10' x20' Climbing Wall System No Mats	X48178-Yellow 31" Electric Kiefer Pace Clock
18225-NormaTec PULSE PRO Leg Rehab & Recovery	C28538-10' x40' Climbing Wall System No Mats	X48179-Yellow36"ElectricKiefer Pace Clock
18226-NormaTec PULSE PRO Arm Rehab & Recovery	C28539-8' x 20' Climbing Wall System w/Mats	X48180-Yellow 36" Battery Wall Mount Pace Clock
18227-NormaTec PULSE PRO Leg,Hip Rehab /Recovery	C28540-8' x 40' Climbing Wall System w/Mats	X48181-Yellow 36" Electric Wall Mount Pace Clock
18228-NormaTec PULSE PRO Leg,Arm Rehab/Recovery	C28541-10' x20' Climbing Wall System w/Mats	C49004-Custom Court Chair
18229-NormaTec PULSE PRO FullBody Rehab/Recovery	C28542-10' x40' Climbing Wall System w/Mats	X49014-SportableTabletop Multi-Sport Scoreboard
18230-NormaTec PULSE Leg Recovery Pack	X29115-Mat Transporter	49017-Battery Power Pack for 49014
18231-NormaTec PULSE Arm Recovery Pack	C29521-Porter ImpactSafe2' x 6' Wall Pad	X49041-Tabletop Multi-Sport Indoor Scoreboard
18232-NormaTec PULSE Leg & Hip Recovery Pack	C29522-Porter Custom 6'x12' Wall Pads	X50366-Folding Multi-Purpose Goals 4'x6' 1Red/1Blue
18233-NormaTec PULSE Leg & Arm Recovery Pack	C29523-Porter Custom 6'x12' Wall Pads	X52244-Bosu 16 Pack
18234-NormaTec PULSE Full Body Recovery Pack	C29524-Porter Custom 6'x16' Wall Pads	53131-CLS 1110 1 Channel Two Way Radio
18239-Purell Hand Wipe Wall Dispenser	C29525-Porter Custom 6'x16' Wall Pads	53132-CLS 1410 4 Channel Two Way Radio
18378-Waterboy Vertical Hydration Syst-23 Gal.	31510-Active Floor Max	53136-4 Channel 6 Pk-6CLS1410 & Charger
18379-Waterboy Hydration Horizontal Syst-25 Gal	31512-Active Floor One	X53379-Kinect Your Shape6 Player Class Pack
18380 - Pure Pumper 1600Hydration Syst-16 Gal.	31513-Active Floor Pro	X53389-Kinect Your Shape10 Player Class Pack
18381-Cramer PowerFlo Pro Hydration Syst-20G	42089-Gill Essentials Landing Mat16'x8'x24"	55721-Cardiac Science G5AED Auto English Only
18382-Outdoor Boss Drinking Station Lid	42111-Gill High Jump Landing Package	55722-Cardiac Science G5AED Semi Auto Eng Only
18383-CPR Prompt 5pkBlue Training Manikins	42132- Gill H.S. High Jump Value Pack	55723-Cardiac Science G5AED Auto English/Span
18384-CPR Prompt 5pkTan Training Manikins	42133- Gill Scholastic High Jump Landing Mat	55724-Cardiac Science G5AED Semi Auto Eng/Span
18398-Outdoor Boss Lid with 10 Gallon Cooler	T45021-Steel Suede Like Covered Low Bal Beam	57779-Cardiac Science G5AED Fully Auto w/CPR
25149-Health-o-MeterDigital Scale w/BMI	X45032-Gibson Mile High Spring Board	58101-Kiefer Classic Training Kickboard
C28195-8' x 20' Climbing Wall w/Easy Lock Mat	X45039-Eight Coil Spring Board	58102-12 Pack Kiefer Classic Kickboard
C28196-8' x 40' Climbing Wall w/Easy Lock Mat	48015-Ultrak 10 Lane Timer	58130-Kiefer Size 5-7Royal Thrust Swim Fins
C28197-10' x20' Climbing Wall w/Easy Lock Mat	48096-Ultrak Timer w/10 Wireless Lane Buttons	58131-Kiefer Size 7-9 Red Thrust Swim Fins
C28198-10' x40' Climbing Wall w/Easy Lock Mat	X48128-Ultimate Multi-Sport Scoreboard	58132-Kiefer Size 9-11 Navy Thrust Swim Fins
C28270-8'x4' Neoprene Climbing Wall Panel	T48156-MacGregor 8' x 4' Wall Mount Scoreboard	58951-AHA CPR in Schools Kit
C28271-10x4 Neoprene Climbing Wall Panel	X48167-Blue 15" Battery Kiefer Pace Clock	X66581-DISCatcher 3 Pack Permanent Target Set
C28272-8x20 Neoprene Climbing Wall	X48168-Blue 31" Battery Kiefer Pace Clock	X66582-DISCatcher 9 Permanent Target Set
C28273-8x40 Neoprene Climbing Wall	X48169-Blue 31" Electric Kiefer Pace Clock	X66583-DISCatcher 3 Portable Target Set
C28274-10x20 Neoprene Climbing Wall	X48170-Blue 36" Electric Kiefer Pace Clock	X66584-DISCatcher 9 Portable Target Set
C28275-10x20 Neoprene Climbing Wall	X48171-Blue 36" Battery Wall Mount Pace Clock	X49014-SportableTabletopMulti-Spt Scoreboard
C28276-6' x 4' Easy Lock Blue Mat	X48172-Blue 36" Electric Wall Mount Pace Clock	49082-BRAINball™ Set
C28277-6' x 20' Easy Lock Blue Mat System	X48173-Red 15" Battery Kiefer Pace Clock	